

CHAYASET JUNCHUKAEW



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Bangkok 10400
086-404-9254
Jun 30, 1983.Thai

Objective

Looking to utilize profound skills in sales and marketing. Human relations and customer management to actualize the company's goals in the position of Marketing executives. To be calm, strong problem-solving, influence and negotiation skills guarantee successful business-to-business sale and positive long-term customer

Education

Bangkok ,Ladpraw
Jun 2002-Mar 2006
Business Administration
Major Finance And
Banking
Rattanaabundit University

Skills

- strong problem-solving
- influence and negotiation skills
- Word
- Excel
- Power point Presentation

Languages

English Languages on fair level.

Experience

➤ Bangkok Silom
Jul 2021-Feb 2022
Assistant Manager
Southeast Insurance PCL

Assigned to supervise Inter Broker 20 Broker promotional campaigns stimulate sales to expand Motor and Non Motor. Follow up on monthly sales results yearly comparison. Report to AVP

Achievements - Achieve to target premium 15 M.

➤ Bangkok ,Ploanchit
Oct 2018-Sep 2020

Assistant Manager
Allianz Ayutthaya Insurance PCL

Assigned to supervise Broker 33 Brokers. Recruit new brokers to drive sales take care of planning Organize product training, organize campaigns, analyze plans and goals, bid codes Prepare an annual work plan report to senior executives

Achievements - Achieve to target premium 105M. Recruit 10 Accounts/Year

➤ Bangkok ,Huai Khwang
Jun 2017-Sep 2018

Assistant Manager-Northeast
Muangthai Insurance PCL

Assigned to supervise agent and recruit new agents All Northeast to drive sales take care of planning Organize product training, organize campaigns, analyze plans and goals, bid codes Prepare an annual work plan report to senior executives.

Achievements - Achieve to target premium 95 M .Recruit 45 Agents/year

➤ Bangkok ,Huai Khwang
Jun 2013-Jan 2017

Assistant Manager
MSIG Insurance (Thai)PCL

Develop a work plan the work system is in accordance with the organization's policy. Create new agents, new customers. and introduce new products appropriate to the needs of the area Introduce/teaching how to use the online system for the speed of working for agents. Follow up on claims