

Ref: FN.A.008/2019

14 May 2019

Subject: Management Discussion and Analysis Quarter 1 Ending 31 March 2019

To: President of the Stock Exchange of Thailand

The Navakij Insurance Public Company Limited (the “Company”) would like to inform you the financial statements in which the equity method is applied for the period ended 31 March 2019 represented a net loss of Baht 9.21 million compared to the same period last year represented a net profit of Baht 25.30 million, a decrease of Baht 34.51 million or 136.42 percent.

The Company would like to clarify the reasons of the above operating results as follows:

The Company’s total income was Baht 595.25 million, an increase of Baht 32.39 million or 5.76 percent comparing with the previous year of Baht 562.86 million, mainly due to:

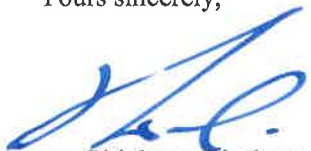
1. Underwriting income was Baht 580.31 million, an increase of Baht 42.29 million or 7.86 percent due to the earned premium increase from the whole lines of business.
2. Investments and other income was Baht 14.94 million, a decrease of Baht 9.90 million or 39.83 percent as a result of profit on investments and other income decreased.

The Company’s total expenses was Baht 601.48 million compared with the same period last year of Baht 527.70 million, an increase of Baht 73.79 million or 13.98 percent, mainly due to:

1. Underwriting expenses before operating expenses was Baht 505.21 million, an increase of Baht 70.47 million or 16.21 percent caused by the increasing in claims and loss adjustment expenses for fire insurance, marine and transportation insurance, and motor insurance.
2. Operating expenses was Baht 96.27 million, an increase of Baht 3.32 million or 3.57 percent.

Please be informed accordingly.

Yours sincerely,



Mr. Pitiphong Bisalputra  
Chief Executive Officer and President

