

FN.A.115/2012

November 12, 2012

Subject: Explanation of changes in operating result

Dear Sirs,

According to our financial statement in which the equity method is applied for three-month periods ended September 30 2012, the company reported loss profit of 70.04 million baht decreased by 141.45 million baht or 198.08% from the same period of previous year. We would like to clarify the main reasons of changes in operating result as follows;

1. The company's underwriting profit decreased 150.24 million baht or 462.34% from the previous year which mainly resulted from a decrease in total revenues from the previous year by 23.73 million baht or 5.09% and an increase in total underwriting expenses from the previous year by 126.52 million baht or 29.20% .
2. Net investment income decreased 19.11 million baht or 39.05% from the same period of previous year due to a decrease in interest and dividend income.
3. Share of income from investment in associated company decreased 9.34 million baht or 93.04%

Please be informed accordingly.

Yours faithfully,

The Navakij Insurance Public Company Limited

(Pitiphong Bisalputra)

President