

FN.A.027/2013

August 14, 2013

Subject: Explanation of changes in operating result

Dear Sirs,

According to our financial statement in which the equity method is applied for three-month periods ended June 30 2013, the company reported net profit of 70.76 million baht increased by 8.68 million baht or 13.99% from the same period of previous year. We would like to clarify the main reasons of changes in operating result as follows;

1. The company's underwriting profit increased 7.24 million baht or 17.23% from the previous year which mainly resulted from an increase in underwriting income from the previous year by 89.61 million baht or 20.49% and an increase in total underwriting expenses from the previous year by 96.86 million baht or 24.51% .

2. Net investment income increased 16.37 million baht or 52.79% from the same period of previous year due to an increase in dividend income and gain from sale of securities .

3. Share of income from investment in associated company decreased 1.04 million baht or 15.94%

Please be informed accordingly.

Yours faithfully,

The Navakij Insurance Public Company Limited

(Pitiphong Bisalputra)

President