

Ref: FN.A. 019/2015

11 August 2015

Subject: Management Discussion and Analysis Quarter 2 Ending 30 June 2015

To: President of the Stock Exchange of Thailand

The Navakij Insurance Public Company Limited (the “Company”) would like to inform you the financial statements in which the equity method is applied for the period of three months ended 30 June 2015 represented a net loss of Baht 3.41 million, decreased by Baht 73.13 or 104.89% compared to a net profit of Baht 69.72 million in the same period last year.

The Company would like to clarify the reasons of the above operating results as follows:

1. Profit from Underwriting

Profit from underwriting represented the loss of Baht 43.66 million, decreased by Baht 83.68 million or 209.10% compared to the profit of Baht 40.02 million in the same period last year, mainly due to:

- Underwriting income was Baht 607.38 million, an increase of Baht 75.64 million or 14.23% compared to the same period last year of Baht 531.74 million.
- Underwriting expenses was Baht 651.04 million, an increase of Baht 159.32 million or 32.40% compared to the same period last year of Baht 491.72 million, due to increasing in loss ratio from 53.62% in 2014 to 62.81% in 2015.

2. Profit on Investments was Baht 42.80 million, an increase of Baht 2.84 million or 7.11% compared to the same period last year of Baht 39.96 million.

3. Profit sharing from investment in associate company represented the loss of Baht 0.36 million, decreased by Baht 5.29 million or 107.30% compared to the profit of Baht 4.93 million in the same period last year.

Please be informed accordingly,

Yours sincerely,
Mr. Pitiphong Bisalputra
Chairman of the Executive Board and President