



CHANSUDA BOONYAVAREE

Business Development and Data Analyst

Profile

Professional, Good communication skills, Learn fast by yourself, Flexible and pleasant manner, Ability to work under pressure, High sense of responsibility, Independent and self-motivated, Good personality and a team player

SKILL

Microsoft office e.g., Excel, Word, PowerPoint
Good communicate, Coordinate and Analytical skills
Visualize by Tableau and Power BI, BI

CONTACT



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EDUCATION

Bansomdejchaopraya Rajabhat University (BSRU)

2009 - 2013

- Bachelor of Science in Food Science and Technology

Assumption Convent School

2003 – 2009

WORK EXPERIENCE

Toyota Krungthai (Supervisor)

2022-Present

- Lead and coordinate with all parties to achieve target runs smoothly and successfully.
- Development of relationships, markets and customers.
- Analyze data report for decision making and marketing strategy of management.
- Consolidate, analyze requirements and prepare a timeline for development.
- Prepare accounting reports, submit to the OIC.
- Maintain campaign benefits made to insurance companies.
- Analyze the payouts of each insurance company.
- Design billboards to support sales.
- Performing other assignments were requested by the supervisor.

Tokio Marine Safety Insurance (Senior officer)

2014–2022

- Analyze data and Prepare weekly, monthly and quarterly report for decision making and marketing strategy of management.
- Set target of 60 branch for growing business including analysis data for successful complete the target.
- Make budget and control expenses of 60 branch.
- Booked all meetings, conference, travel, flight and hotel for management team and 60 branch managers.
- Prepare management meeting including make minute of meeting.
- Coordinate activities both within the organization and outside.
- Collaborated with business development team to manage online platform for agent.
- Gathering information of 60 branch manager for consider factor of new campaign.

- Coach junior data analyst on technical knowledge. Maintain knowledge of data science trends and regularly share knowledge with the team.
- Trained new employee for 60 branch including gathering user satisfaction survey via google form for improvement in the future.
- Make payments process via money transfers. and cashier check for agent can successfully complete the campaign as per the goals.
- Prepare internal activities e.g., Merit making, New year party, Company party, CSR and Others.
- Other ad-hoc tasks as assigned.

Thaisri Insurance (Officer)

2013–2014

- Make an underwriting decision for motor insurance: Approve, Modify and Deny the policy.
- Make quotation and policy for Marine cargo insurance.
- Coordinate activities both within the organization and outside.