



Paracha Phisanthurakit

Work Experience

August 17, 2018 – February 25, 2022

Southeast Insurance PCL.

Deputy Manager of Claims Policy & Regulatory Department

Responsibility :

- Establish a policy for claim management.
- Communicating the policy to the line responsible for the claim.
- Monitor and supervise the handling of claims management.
- Making a report on the status of claims management.
- Arrange for risk management measures when abnormal events occur.

May 16, 2014 – August 16, 2018

Southeast Insurance PCL.

Deputy Manager of Special Project Underwriting Department

Responsibility :

Manage complex tasks. To manage the risk in the insurance. To support business development and to maintain current clients.

- Providing and updating up-to-date information about customers and customer threats. Enough for insurance renewal. Current customers for insurance and reinsurance
- Provide risk management. Including reinsurance only. Reinsurance for business groups or customers. Providing expert in risk analysis. Risk Management Exploring and recommending disaster improvement.
- Manage the customer's insurance coverage according to the scope of business of the South-East Group business plan. Market conditions are based on modern business practices. And regulations in various countries.



50/80 Moo 14,
Bangna-Trad Rd.,
T.Bangkaew,
A.Bangphlee,
Samutprakarn 10540



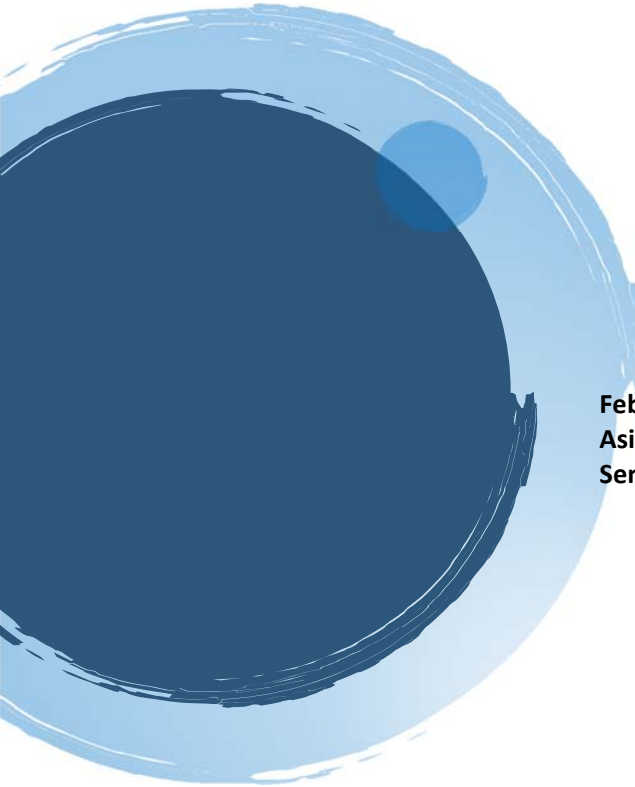
0866539719



paracha55@gmail.com



September, 5, 1974
[47 years]

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- Manage documents or contracts in various formats. For insurance And reinsurance are of the right quality and delivery time. And management of information in the form of earnings reports and more.

February 1, 2013 – February 28, 2014

Asia-Pacific Risk Consultants (Thailand) Limited

Senior Account Executive

- Renewal Process – prepare renewal proposal and do market survey to assure the optimum deal for clients.
- Claim Services
 - investigation the cause and extent of loss
 - collect supporting documents from clients for insurer’s consideration
 - negotiate with insurer for final claim settlement at the best interest of clients based on terms & conditions of triggered policy.
- Business Development – to understand the risk and requirement of new clients and uninsured risk exposures of existing clients then provide solution to protect or minimize the risk exposures.
- Liaise with other company functions necessary to perform duties and support business and organizational development.
- Visit clients as per schedule set in Smart Goal / KPI
- Attend training and to develop relevant knowledge and skills.
- Perform other tasks as assigned by supervisor.

April 18, 2011 – January 31, 2013

The Siam Commercial Samaggi Insurance PCL.

Underwriter for Agents & Brokers Business Department

Responsible for providing all kinds insurance quotation on suitable terms, including reinsurance arrangement for comply with Company Underwriting Guideline and complete to serve the intermediary on time, providing renewal notice on suitable terms with Loss Ratio ago, preparing the policy or endorsement issuing process and relevant documents including allocate risk with Company Underwriting Treaty, and/or other jobs as assigned in order to achieve company objective and goals.



April 26, 2006 – April 17, 2011
Generali Insurance (Thailand) Co., Ltd.
Executive of Business Development Unit 3 Section

Responsible for providing all kinds insurance quotation on suitable terms, including reinsurance arrangement for comply with Company Underwriting Guideline and complete to serve the intermediary on time, providing renewal notice on suitable terms with Loss Ratio ago, preparing the policy or endorsement issuing process and relevant documents including allocate risk with Company Underwriting Treaty, surveying location of risk both new and renew, visiting the brokers (close up to CHAZ, Jardine, Chartered, Malson etc.) for keeping relation and built up relation in order to meet team's target, and/or other jobs as assigned in order to achieve company objective and goals.

March 1, 2002 – April 25, 2006
The Thai Insurance Public Co., Ltd.
Senior Executive of Broker Unit

Responsible for providing all kinds insurance quotation on suitable terms, including reinsurance arrangement for comply with Company Underwriting Guideline and complete to serve the intermediary on time, providing renewal notice on suitable terms with Loss Ratio ago, preparing the policy or endorsement issuing process and relevant documents including allocate risk with Company Underwriting Treaty, surveying location of risk both new and renew, visiting the brokers for keeping relation and built up relation in order to meet team's target, and must to be inputted data into system and/or other jobs as assigned in order to achieve company objective and goals.

March 1, 2000 – February 28, 2002
AXA Insurance Public Co., Ltd.
Officer-Local Brokers Business Department, Group Operations 2

Responsible for providing all kinds miscellaneous insurance policy on agreeable terms for comply with Company Underwriting Treaty and complete to serve the intermediary on time, preparing the policy or endorsement issuing process and relevant documents and must to be inputted data into system and/or other jobs as assigned in order to achieve company objective and goals.



1997 – February 28, 2000

**Guardian Assurance Company (Thailand) Limited
Processing Staff (General Staff Level) , Brokers Business Unit**

Responsible for providing all kinds miscellaneous insurance policy on agreeable terms for comply with Company Underwriting Treaty and complete to serve the intermediary on time, preparing the policy or endorsement issuing process and relevant documents and must to be inputted data into system and/or other jobs as assigned in order to achieve company objective and goals.

Education

1993 – 1996

Bachelor of Business Administration (B.B.A)
(Services Industries) Major : Insurance
Ramkhamhaeng University, Bangkok.
G.P.A. 2.67

1990 – 1992

High School
Major : Science - Mathematics
Bangphleeratbumrung School, Samutprakarn.
G.P.A. 2.96

Additional Skills

Language English and Chinese (Taejew)
Computer Micro Soft Words, Excel , Power Point

References

Khun Tipaporn Sae Jan ; Assistant Vice President
Indara Insurance PCL.

Training Courses / Seminars :

Year	Organization	Certificate	Duration
15/10/2021	Southeast Insurance PCL (Internal)	By Point of You โค้ชให้ปัง เพราะปังเป็น	6 Hours
09/08/2021	Southeast Insurance PCL (Internal)	สื่อสารอย่างไรให้ดีทั้งใจ ทั้งงาน	6 Hours
22/07/2021 , 27/07/2021	Southeast Insurance PCL (Internal)	การบริหารเหนือความคาดหมาย	6 Hours
12/07/2021 , 19/07/2021	Southeast Insurance PCL (Internal)	The Best Of Me	6 Hours
17/05/2021	Southeast Insurance PCL (Internal)	KPI Workshop	1.3 Hours
17/02/2021	Southeast Insurance PCL (Internal)	การป้องกันและปราบปรามการฟอกเงินแก่การก่อการร้าย	7 Hours
09/12/2020	Southeast Insurance PCL (Internal)	การสื่อสารภายในองค์กรอย่างมีประสิทธิภาพ	
27/02/2020	Southeast Insurance PCL (Internal)	Product Governance	3.5 Hours
05/09/2019	Willis Re	Reinsurance Accounting & Claims	1 day
13/06/2019	TQR Company Limited	Reinsurance Principle	1 day
16/08/2018	Willis Re	Reinsurance Principle	1 day
7/12/2016	Double A Training & Consulting Co., Ltd.	Analysis Skill for Problem Solving & Decision Making	1 day
2/11/2016	Strategic Business Development Center	Assertive Communication	1 day
16-17/9/2016	Young Insurer Club (Y.I.C.)	Root cause analysis skill & strategic thinking	2 days
8-9/7/2016	Thai General Insurance Association	Public Liability Insurance Policy	2 days
20/6/2016	Young Insurer Club (Y.I.C.)	3s Manager : The Lego Learning Game	1 day
25/4/2016	Young Insurer Club (Y.I.C.)	Executive EQ for Excellence	1 day
16/10/2015	Young Insurer Club (Y.I.C.)	Coaching for the Manager	1 day
2013	Office of Insurance Commission	Insurance Broker Licensed	
13/5/2008- 19/6/2008	Thailand Insurance Institute	Claim Management	
26-27/11/2007	Risks Management and Indemnity Club	Activity to develop the relationship between property insurance's underwriter	48 Hours
07/11/2007	Personnel Management Association of Thailand	Work Improvement	7 Hours
16/09/2007	Business Management Co., Ltd.	Telephoning Communication Workshop	7 Hours
22-23/08/2007	Thailand Productivity Institute	Superior Service	7 Hours
17/08/2007	Thailand Productivity Institute	Interactive Communication	7 Hours
22-24/06/2007	P&P Consultants Co., Ltd.	The Power of One	72 Hours
12-16/03/2007	TR Training and Consulting Co., Ltd.	Practice for Underwriter	48 Hours
08/06/2006	TR Training and Consulting Co., Ltd.	Industrial All Risks Insurance	6 Hours
05/08/2005	TR Training and Consulting Co., Ltd.	Technical of Survey for Underwriting	6 Hours
02/08/2005	TR Training and Consulting Co., Ltd.	Business Interruption Insurance	6 Hours
20-21/07/2005	American Management Association The Global Advantage	Account Executive Excellence	2 days
17/09/2004	Thailand Insurance Institute	Analysis of conditions for Industrial All Risks Insurance	1 day
29-30/08/2003	Plan-it Consultants Ltd.	Customer Service Excellence	2 days
2001	Thailand Insurance Institute	Associate	