

Witawat Issaratikul

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EDUCATION

Bachelor's Degree in Medical Technology Mahidol University (2002 – 2006)

SKILLS

Computer: Microsoft Word, Excel,

PowerPoint, AS400 English : Good

EXPERIENCE

2011 - Present Muang Thai Life Assurance Public Company Limited

- Underwrite and processed individual and group life and health insurance applications.
- Managed the complete sales cycle, from lead generation to policy insurance, across multiple channels (corporate, MRTA, ordinary, group insurance, telesales, leasing).
- Successfully renewed existing policies and up-sold additional riders.
- Onboarded and trained new employees
- Conducted regular training sessions for team members and other departments
- Managed and maintained production files, ensuring accuracy and accessibility. (KPI Tracking and Reporting)
- Monitored and reported daily and monthly error and overdue tasks, identifying and addressing bottlenecks.
- Provided technical expertise and guidance to team members.
- Represented the team in meetings as assigned.
- Collaborated with cross-functional teams on various projects. (Project Management)

2006 - 2011 Praram 9 Hospital

- Medical Technologist in laboratory
- Collecting, testing samples and use established lab protocol to perform laboratory tests and correctly results
- Identified, diagnose and repair issue that may arise with the laboratory equipment