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Contact



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12 February 1979

Skill

- ♦ Communication skill
- ♦ Agility
- ♦ Cooperation with order people
- ♦ Time management
- ♦ Analytical thinking and decision

Training

- ♦ Effective Communication

Education

Bachelor of Business Administration
in Marketing, Siam University



January 2565 – Present

Assistant Manager

Rabbit Life

- Managing the correspondence between the sales team and their clients.
- Answering phone calls from customers and deals with problems as they arise
- Keeping track of sales targets



May 2017 – July 2021

Senior Officer

Thanachart Public Company Limited

- To consider to accept dept payment according to a condition of dept restructuring
- To consult and restructure the dept in order to support debtor to have financial liquidity.

November 2014 - May 2017

Loan marketing & Advisor

Thanachart Public Company Limited

- To analyze the current economic to generate the new product
- To lecture about SMEs credit knowledge to employees nationwide such as to suggest the documents for credit consideration, to write business memo
- To consult branch officers about the client's business interview and client persuasion technique

March 2008 - October 2014

Housing Loan Sales

Thanachart Public Company Limited

- To present housing credit to small clients
- To make a good relationship with sales department in real estate project in order to encourage sales team to send credit to small clients
- To check client in terms on working condition, client's business
- To arrange document and to analyze basic credit before submitted to loan approver
- To coordinate with internal and external organization to achieve the plan.
- To take care the existing client to avoid refinance and give an advice to clients and solve the problem in case payment reduction, and credit increase.

August 2002 - February 2008

Business Service Officer

Thanachart Public Company Limited

- To negotiate the dept and Non-Performing Loan (NPL) in order to improve troubled debt restructuring (TDR)
- To prepare dept document to draft the restructuring improvement contract
- To coordinate with client to sign in the contract and coordinate with other sectors to achieve the plan